

PIPER'S ANGELS FOUNDATION CROSSING FOR CYSTIC FIBROSIS 2024

PUBLIC COMMITTEE MEETING Thursday, June 6th, 2024 6:15 PM - 7:45 PM

AGENDA

MEETING ETIQUETTE

- Timing
 - Please respect the time schedule. Arrive early. Meetings will start promptly at 6:15 PM and it's our goal to be finished by 7:45 PM latest.
 - If you arrive late, please enter quietly and join the meeting.
 - Please hold all questions to the end of the meeting.
- In-Office Meeting Participation
 - Welcome to the Piper's Angels office and 'David Scarola Gallery'
 - Please download the Meeting Agenda to your phone (bottom of crossingforcf.com website).
 - Please clean up after yourselves and dispose of all trash.
 - Restroom: Keys available
- Zoom Meeting Participation
 - Please keep your microphone on mute to avoid 3rd party ambient distractions.
 - If you have a question you can use the 'raise hand' feature or you can use the CHAT feature to send questions.

PIPER'S ANGELS FOUNDATION

• **The Mission of the Piper's Angels Foundation** is to support and improve the lives of families in the cystic fibrosis community through grassroots advocacy and socially innovative programs, raising awareness through education, offering life-expanding activities, providing urgent financial support, and funding critical developments.

INTRODUCTION

• 16 days and counting down!

BIG GOALS

- Fundraising Goal \$1,000,000: Current at \$542,581
- Paddler Goal: 200 participants (\$5,000 in fundraising average per paddler / last year avg \$4,100)
 - **420** registered participants (including paddlers, captains, crew)
 - 189 registered paddlers
- Sponsorship Goal **\$200,000**:
 - Confirmed:
- 1. Celsius \$75k
- 2. Seacor Island Lines \$25k (\$5k cash)
- 3. Diamante Medical Skin Care \$50k (\$25k cash)
- 4. Bahamas donated trip
- 5. BLU3 5k

- 6. -Buoy 5k
- 7. Cemex Port of Palm Beach 5k
- 8. City of LWB in kind
- 9. Marine Industries Association of PBC 5k
- 10. Med-Lab 5k
- 11. Power Design 5k
- 12. Spark Pediatrics 5k
- 13. Spot 5k to go into purchase of trackers
- 14. Tequila Eterno Verano 2.5 cash 2.5 in kind

\$142,500 cash sponsorship

Strategic Partners

- 1. 4ocean
- 2. Abaco polarized
- 3. Black project
- 4. Blueline Surf & Paddle co
- 5. Flying fish
- 6. Freedom Boat Club
- 7. Game on Race Events
- 8. Garden of Life
- 9. Hextronics
- 10. Igloo
- 11. Imperial point
- 12. International Seakeepers Society
- 13. JSX software
- 14. Maker's air
- 15. SharkBanz
- 16. The Buzz Agency
- 17. Tropical Ocean Airways
- 18. VitaCocod
- Instagram Goal: 10,000 followers / Current at 7,858
- **NEW ANNOUNCEMENTS:**
 - Updates sent weekly in the Countdown to The Crossing Newsletter. Check your email inbox!

- Travis, Tatiana, Casey, Darzy

- Top 5 fundraising captains get a Crossing for CF Igloo cooler
- Mandatory Safety Meeting at 7pm on Wednesday June 12th

TEAM LEADERSHIP INTRODUCTIONS & UPDATES

• Tracking & Technology

- Lead Event Directors
- Registration & Classy
- Ocean Logistics & Safety
 - Director of Safety • Ocean Logistics
- Josh Ferris
- Josh Ferris, Paul Smolchek, Tony Brazzale
- Josh Ferris, Paul, Travis, Casey
- Captain Communications Josh Ferris
 - Josh Ferris, Drew Craig

- **Bimini Operations**
 - Production Manager • Production Assistant

• Medical Equipment

- Game On! Race Events
- Game On! Race Events
- Bimini Lodging
- Casey, Theresa Disgue

- Casey McCullough

- Shuttle Boats 0
- Bimini Dream Team
- **Beach Operations**

• Staging

• Breakdown • Sponsor Liaison

• Media Liaison

- Beach Coordinator
- Tatiana Tims/TBD • Beach Volunteer Coordinator - Darzy Rodas
 - Game On Race Events

- Casey

- Game On Race Events

- Kyle Shea & Kyle Igneri & Paul

- Courtney McElwain
- Courtney McElwain
- Denise Tims
- TBD

- TBD

- TBD

- Darzv

- Live Stream Coordinator • Live Stream Wrangler
- Vendor Liaison

• CF Family Liaison

- **Community Engagement Team**
- Mentorship
 - Paddlers
 - CF Warriors
 - Captains
 - Crew
 - Fundraising
- Sustainability
- Sponsorship
- Fundraising
 - Fundraising Stretch Goals
 - Crossing Online Auction
- Communication
 - Crossing Countdown/ Q&A
 - Social Media
- Media / PR
- Videography & Film
- Graphic Design
- Merchandise
- Medical Director
- Annual Program Production
- Special Event Production Team
 - Awards Ceremony (June)

- Casey McCullough, Jon Rutishauser
- Rylee Walker
- Josh & Paul
- Ali Carty
- Romi Wallach
- Tatiana Tims
- Travis Suit & Tatiana Tims
- Tatiana, Casey, Community Engagement Team
- Tatiana Tims, Chelsea Payne, Marianna Kheyfets
- Elizabeth Kelley Grace @ The Buzz Agency
- TBD
- Casey, Tatiana
- Casey, Imperial Point
- Dr. Ray Vazquez
- Nikki Stelleges
- Travis, Tatiana, Casey, Darzy
- TBD (We need volunteers!)

ACTION ITEMS

- Abacopolarized.com give/get all month of May 20% off and 20% back to PAF with code CF2024 •
- Are you actively fundraising and aware of our X4CF Stretch Goals?
 - Anyone who raises \$3,500 will get a Midnight Bimini Sharkbanz 0
 - Anyone who hits \$5,000 in fundraising gets a <u>Black Project</u> HydroSynergy Paddle
 - First 3 individual fundraisers to hit \$25,000 get a Flying Fish board!
 - NEWLY ANNOUNCED
 - Top Fundraising team will win a Bahamas Trip

- Vanessa Calas
- Create as a Community



- Abaco sunglasses Any paddler who hits \$2,500 and any virtual participant, captain or crew to hit \$500 wins a pair of Abaco Polarized sunglasses
- Please POST, SHARE & COMMENT and TAG
- Did you know: You can update & customize your personal Classy fundraising page? Find out how here
- X4CF has open sponsorship opportunities! We would be grateful if you connected us with any of the categories below:
 - Airline
 - Bank
 - Beer
 - Boat Broker
 - Car Dealership
 - Coffee
 - Crypto Currency
 - Food Distributor
 - Grocery

- Hardware Store
- Hotel
- Insurance
- Military
- Meal Prep
- Sport Apparel
- Sporting Goods
- Sunscreen
- Travel Agency
- Buy some Guy Harvey X Crossing Merch!
- Buy our new Igloo bottles!
- Become a Guardian Angel at http://www.pipersangels.org/take-action
 - Guardian Angels Alliance Membership Annual Fund Fundraising Goal \$150,000 for 2024 / Current at \$55,427